The accompanying financial statements and report are intended for the original recipient. They must be presented in their entirety and may not be modified in any manner.



AMERICAN CIVIL LIBERTIES UNION OF MONTANA

COMBINED FINANCIAL REPORT

March 31, 2017 and 2016



$\underline{C\ O\ N\ T\ E\ N\ T\ S}$

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of the American Civil Liberties Union of Montana Helena, Montana

We have audited the accompanying combined financial statements of the American Civil Liberties Union of Montana (the Union) and American Civil Liberties Union of Montana Foundation (the Foundation), collectively the American Civil Liberties Union of Montana (ACLU of Montana), (a non-profit organization), which comprise the combined statements of financial position as of March 31, 2017 and 2016, and the related combined statements of activities and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the ACLU of Montana as of March 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

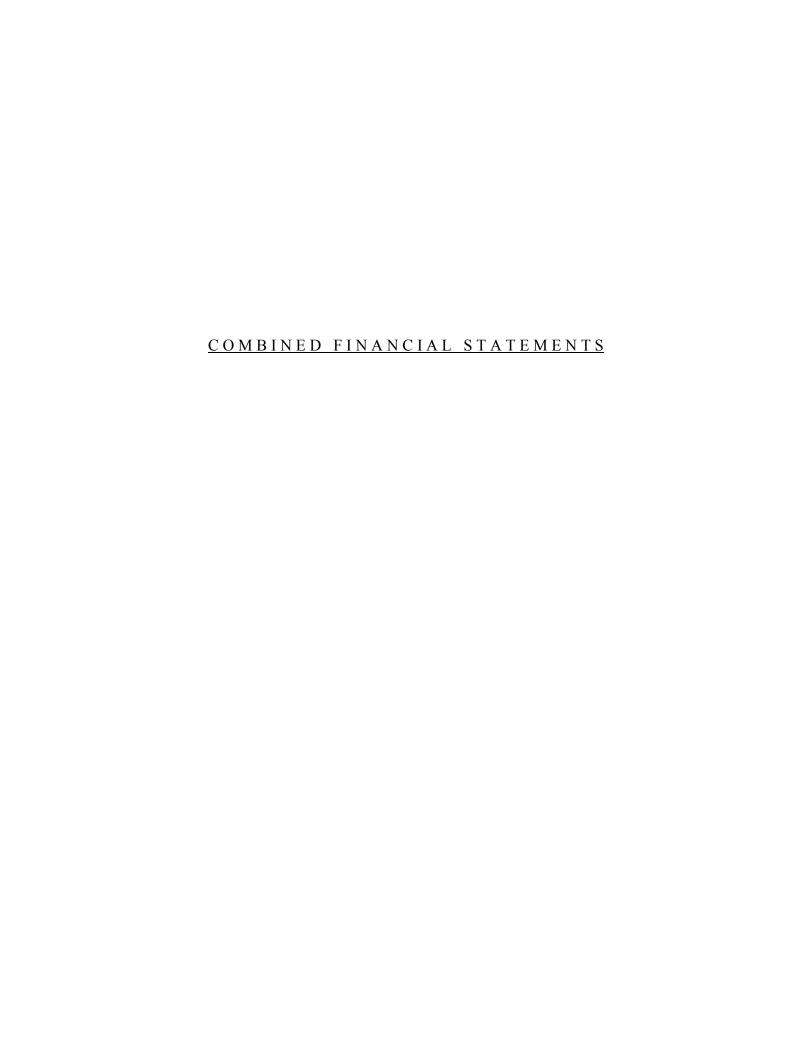
Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combining schedules of financial position, activities and functional expenses are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Anderson Zur Muchlen + Co., P.C.

Helena, Montana

September 27, 2017



AMERICAN CIVIL LIBERTIES UNION OF MONTANA COMBINED STATEMENTS OF FINANCIAL POSITION March 31, 2017 and 2016

| ASSETS | | <u>2017</u> | | <u>2016</u> |
|---|-----------|------------------|-----------|-------------|
| CURRENT ASSETS | | | | |
| Cash and cash equivalents | \$ | 428,440 | \$ | 226,429 |
| Cash held for fiscal agent | | 61,144 | | 72,626 |
| Accounts receivable | | 34,127 | | 20,347 |
| Net due from ACLU National | | 155,187 | | - |
| Pledges receivable, net of discount | | 191,059 | | 140,000 |
| Grants receivable | | 30,000 | | 45,000 |
| Prepaid expenses | | 9,679 | | 4,618 |
| Total current assets | | 909,636 | | 509,020 |
| LONG TERM INVESTMENTS | | 373,657 | | 228,281 |
| PLEDGES RECEIVABLE, net of discount and current portion | | 117,615 | | 146,701 |
| PROPERTY AND EQUIPMENT, at cost | | | | |
| Office furniture and equipment | | 104,483 | | 101,837 |
| Less accumulated depreciation | | (86,450) | | (79,435) |
| Total property and equipment | | 18,033 | | 22,402 |
| Total assets | <u>\$</u> | 1,418,941 | <u>\$</u> | 906,404 |
| LIABILITIES AND NET ASSETS | | | | |
| CURRENT LIABILITIES | | | | |
| Accounts payable | \$ | 15,585 | \$ | 19,437 |
| Net due to ACLU National | | - | · | 43,453 |
| Fiscal agent liability | | 61,144 | | 72,626 |
| Accrued payroll liabilities | | 15,949 | | 2,423 |
| Accrued salaries | | 30,335 | | 17,740 |
| Accrued compensated absences | | 28,787 | | 18,696 |
| Capital lease, current portion | | 1,809 | | 1,649 |
| Total current liabilities | | 153,609 | | 176,024 |
| CAPITAL LEASE, long-term portion | | 1,369 | | 3,535 |
| Total liabilities | | 154,978 | | 179,559 |
| NET ASSETS | | | | |
| Unrestricted | | 1,047,346 | | 584,858 |
| Temporarily restricted | | 216,617 | | 138,795 |
| Permanently restricted | | - _j · | | 3,192 |
| Total net assets | | 1,263,963 | | 726,845 |
| Total liabilities and net assets | <u>\$</u> | 1,418,941 | \$ | 906,404 |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA COMBINED STATEMENT OF ACTIVITIES For the Year Ended March 31, 2017

| | | | | mporarily | | nanently | |
|--------------------------------------|-----------|-------------|----|--------------|----|--------------|-----------------|
| | U | nrestricted | R | estricted | Re | stricted | Total |
| SUPPORT AND REVENUE | | | | | | | |
| GMI National subsidy grant | \$ | 269,154 | \$ | - | \$ | - | \$ 269,154 |
| Strategic Affiliate Initiative | | 243,451 | | - | | - | 243,451 |
| National grants to affiliates | | 229,187 | | - | | - | 229,187 |
| Contributions | | 429,148 | | 129,000 | | - | 558,148 |
| Unrealized gain | | 21,693 | | - | | - | 21,693 |
| Dividends and interest | | 6,633 | | - | | - | 6,633 |
| Miscellaneous | | 25,219 | | - | | - | 25,219 |
| Net assets released from restriction | | 54,370 | | (51,178) | | (3,192) | |
| Total support and revenue | | 1,278,855 | | 77,822 | | (3,192) | 1,353,485 |
| EXPENSES | | | | | | | |
| Legal program | | 221,996 | | _ | | _ | 221,996 |
| Communications/public education | | 110,824 | | _ | | _ | 110,824 |
| Nonlobbying advocacy | | 96,941 | | _ | | _ | 96,941 |
| Lobbying | | 28,563 | | _ | | _ | 28,563 |
| General programs | | 177,365 | | _ | | | 177,365 |
| Total pogram | | 635,689 | | <u>_</u> | - | | 635,689 |
| Administrative and general | | 84,581 | | _ | | _ | 84,581 |
| Fundraising | | 96,097 | | - | | - | 96,097 |
| Total expenses | | 816,367 | | _ | | | 816,367 |
| Total expenses | | 810,307 | | _ | - | - | 810,307 |
| Change in net assets | | 462,488 | | 77,822 | | (3,192) | 537,118 |
| Net assets at beginning of year | | 584,858 | | 138,795 | | 3,192 | 726,845 |
| Net assets at end of year | <u>\$</u> | 1,047,346 | \$ | 216,617 | \$ | <u>-</u> | \$ 1,263,963 |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA COMBINED STATEMENT OF ACTIVITIES For the Year Ended March 31, 2016

| | Unrestricted | | Unrestricted | | Temporarily Restricted | | 1 2 | | Permanently Restricted | | Total | |
|--|--------------|---------|--------------|-----------|------------------------|----------|-----|----------|------------------------|--|-------|--|
| SUPPORT AND REVENUE | _ | | _ | | _ | | _ | | | | | |
| GMI National subsidy grant | \$ | 251,699 | \$ | - | \$ | - | \$ | 251,699 | | | | |
| Strategic Affiliate Initiative | | 268,290 | | - | | - | | 268,290 | | | | |
| Attorney fees | | 47,783 | | - | | - | | 47,783 | | | | |
| Contributions | | 191,120 | | 93,500 | | - | | 284,620 | | | | |
| Unrealized loss | | (2,292) | | - | | - | | (2,292) | | | | |
| Dividends and interest | | 1,949 | | - | | - | | 1,949 | | | | |
| Miscellaneous | | 49,643 | | - | | - | | 49,643 | | | | |
| Net assets released from restriction | | 113,841 | | (113,841) | - | <u> </u> | | <u> </u> | | | | |
| Total support and revenue | | 922,033 | | (20,341) | | | | 901,692 | | | | |
| EXPENSES | | | | | | | | | | | | |
| Legal program | | 219,034 | | - | | - | | 219,034 | | | | |
| Communications/public education | | 68,507 | | - | | - | | 68,507 | | | | |
| Nonlobbying advocacy | | 75,620 | | - | | - | | 75,620 | | | | |
| Lobbying | | 19,472 | | - | | _ | | 19,472 | | | | |
| General programs | | 185,553 | | _ | | _ | | 185,553 | | | | |
| Total program | | 568,186 | | _ | | _ | | 568,186 | | | | |
| Administrative and general | | 208,600 | | _ | | _ | | 208,600 | | | | |
| Fundraising | | 45,438 | | _ | | _ | | 45,438 | | | | |
| Total expenses | | 822,224 | | | | | | 822,224 | | | | |
| Change in net assets | | 99,809 | | (20,341) | | | | 79,468 | | | | |
| Net assets at beginning of year | | 438,451 | | 221,167 | | 3,192 | | 662,810 | | | | |
| Prior period adjustments | | 46,598 | | (62,031) | | _ | | (15,433) | | | | |
| Net assets at beginning of year, as restated | | 485,049 | | 159,136 | | 3,192 | | 647,377 | | | | |
| Net assets at end of year | \$ | 584,858 | \$ | 138,795 | \$ | 3,192 | \$ | 726,845 | | | | |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA

COMBINED STATEMENTS OF CASH FLOWS

For the Years Ended March 31, 2017 and 2016

| CASH FLOWS FROM OPERATING ACTIVITIES | | <u>2017</u> | | <u>2016</u> |
|--|-----------|-------------|-----------|-------------|
| Change in net assets | \$ | 537,118 | \$ | 79,468 |
| Adjustments to reconcile change in net assets | Ψ | 237,110 | Ψ | 75,100 |
| to net cash flows from operating activities: | | | | |
| Depreciation | | 7,015 | | 7,281 |
| Unrealized (gain) loss on investments | | (21,693) | | 2,292 |
| Change in discount on pledges receivable | | 2,358 | | 6,651 |
| Change in current assets and liabilities: | | , | | • |
| Accounts receivable | | (13,780) | | (20,297) |
| Pledges receivable | | (24,331) | | 122,903 |
| Grants receivable | | 15,000 | | (43,671) |
| Prepaid expenses | | (5,061) | | 5,222 |
| Accounts payable | | (3,852) | | 9,902 |
| Due to/from related party, ACLU National | | (198,640) | | (40,142) |
| Fiscal agent liability | | (11,482) | | 10,595 |
| Accrued payroll liabilities | | 13,526 | | (25,256) |
| Accrued salaries | | 12,595 | | (1,058) |
| Accrued compensated absences | | 10,091 | | (8,443) |
| Net cash flows from operating activities | | 318,864 | | 105,447 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Proceeds from sale of investments | | 54,130 | | 9,502 |
| Purchase of investments | | (177,813) | | (50,984) |
| Purchase of property and equipment | | (2,646) | | (2,936) |
| Net cash flows from investing activities | | (126,329) | | (44,418) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Payments on long-term capital lease | | (2,006) | | (2,006) |
| Net cash flows from financing activities | | (2,006) | | (2,006) |
| Net change in cash and cash equivalents | | 190,529 | | 59,023 |
| Cash and cash equivalents at beginning of year | | 299,055 | | 240,032 |
| Cash and cash equivalents at end of year | <u>\$</u> | 489,584 | <u>\$</u> | 299,055 |
| Cash and cash equivalents as presented on the statement of financial position: | | | | |
| Cash and cash equivalents | \$ | 428,440 | \$ | 226,429 |
| Cash held for fiscal agent | | 61,144 | | 72,626 |
| | \$ | 489,584 | \$ | 299,055 |

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The American Civil Liberties Union of Montana (the Union) and the American Civil Liberties Union of Montana Foundation (the Foundation), collectively the American Civil Liberties Union of Montana (ACLU of Montana), were established to provide public education and litigation support in furtherance of civil liberties for all people without political partisanship.

Principles of Combination

The accompanying combined financial statements include the accounts of the Union and the Foundation. Certain members of the board of directors of the Union comprise the board of directors of the Foundation. All significant inter-organizational accounts and transactions have been eliminated in combination.

Basis of Accounting

The accompanying combined financial statements reflect practices common to not-for-profits in accordance with accounting principles generally accepted in the United State of America (GAAP) as codified by the Financial Accounting Standards Board (FASB).

Basis of Presentation

As required by GAAP, ACLU of Montana classifies contributions as unrestricted, temporarily restricted or permanently restricted in accordance with donor stipulations. Donor restricted support is reported as an increase in temporary or permanently restricted net assets, depending on the nature of the restriction. When the time restriction expires or is met through expenditure, temporarily restricted net assets are reclassified to unrestricted net assets. All expenses are reported in unrestricted net assets, after satisfaction of applicable restrictions.

The resulting classes of net assets are:

Unrestricted Net Assets – Net assets not subject to donor-imposed stipulations. This category includes net assets which have been designated by the board or other designated funds, and the ACLU of Montana's investment in property and equipment pursuant to approved Board policy.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that may or will be met by actions of the ACLU of Montana.

*Permanently Restricted Net Asse*ts – Net assets subject to donor-imposed stipulations that they be maintained permanently by the ACLU of Montana.

Accounting Estimates

The preparation of the combined financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For purposes of the statement of cash flows, the ACLU of Montana considers investments with an original maturity of three months or less to be cash and cash equivalents. The ACLU of Montana maintains cash at financial institutions federally insured up to \$250,000. No deposits exceeded federally insured amounts at March 31, 2017 and 2016.

Accounts and Grants Receivables

Grants and accounts receivable consist of amounts due from granting agencies, related party balances for shared services and costs, and for the performance of services in the normal course of business. Accounts are reviewed for potential write-offs based on the facts and circumstances of each balance. At March 31, 2017 and 2016, no accounts or grants receivable were past due greater than 90 days and no allowance was recorded for the grants or accounts receivable. Management believes the accounts and grants receivable are fully collectible, therefore, no allowance is considered necessary.

Pledges Receivable

Unconditional promises to give (pledges receivable) are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Unconditional promises to give that will be collected beyond one year are reported at the present value of the anticipated cash flows using the discount rate established at the date of the pledge, net of an allowance for uncollectible amounts based on specific identification of uncollectible pledges.

Property and Equipment

The ACLU of Montana records purchased property and equipment at cost. Improvements and betterments are capitalized, while repairs and maintenance expenditures are expensed. Individual items greater than \$750 with useful lives longer than one year are capitalized. The ACLU of Montana has elected to depreciate these assets using the straight-line method over the estimated useful lives of 5-7 years. Total depreciation for the years ended March 31, 2017 and 2016 were \$7,015 and \$7,281, respectively.

Investments

Investments in marketable equity securities with readily determinable fair value are reported at their fair value in the statement of financial position. Interest, dividends, gains and losses are reported as increases in unrestricted net assets unless such earnings, gains and losses are specifically restricted by the donor.

Compensated Absences

Full-time and part-time employees are eligible to receive paid leave. Employees are allowed to earn and carry forward vacation balances from year to year up to 100% of their yearly maximum hours. Once that cap is reached, the employee will no longer continue to accrue vacation time. Upon termination, employees are compensated for unused vacation hours.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Advertising

Advertising is expensed as it is incurred. Advertising expenses for the years ended March 31, 2017 and 2016 were \$389 and \$892, respectively.

Contributed Services

A number of unpaid volunteers have made contributions of their time to the ACLU of Montana. The value of their contributed time is not recognized in these statements as it does not meet the requirements for recognition in accordance with GAAP.

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain expenses have been allocated among the programs and supporting services benefited.

Tax Status

The Union is exempt from Federal income tax under Section 501(c)(4) of the Internal Revenue Code, and the Foundation is exempt from Federal income tax under Section 501(c)(3).

Subsequent Events

Management has evaluated subsequent events through September 27, 2017, the date the financial statements were available to be issued.

NOTE 2. PLEDGES RECEIVABLE

Pledges receivable consist of the following at March 31 2017, and 2016:

| | | <u>2017</u> | <u>2016</u> |
|---|-----------|-------------|---------------|
| Restricted | \$ | 81,000 | \$ 60,000 |
| Unrestricted | | 233,059 | 245,000 |
| Total | <u>\$</u> | 314,059 | \$ 305,000 |
| Due in: | | | |
| Receivable in one year or less | \$ | 191,059 | \$ 140,000 |
| Receivable in one to five years | | 123,000 | 165,000 |
| | | 314,059 | 305,000 |
| Less: discount at 1.7%-2017 and 5.0%-2016 | | (5,385) | (18,299) |
| | | 308,674 | 286,701 |
| Less: curent portion | | (191,059) | (140,000) |
| Pledges receivable, long-term | \$ | 117,615 | \$ 146,701 |

NOTE 3. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following at March 31 2017, and 2016:

| | | <u>2017</u> | <u>2016</u> |
|-------------------------------|----|-------------|---------------|
| Internships | \$ | 1,652 | \$ 6,000 |
| Young staff development | | 28,000 | - |
| ACLU of Montana Union | | 46,435 | 46,435 |
| Racial Justice reform | | 103,641 | 50,000 |
| Criminal Justic reform | | - | 15,000 |
| Miscellaneous program support | - | 36,889 | 21,360 |
| | \$ | 216,617 | \$ 138,795 |

Assets released from restriction due to fulfillment of donor-imposed restrictions in 2017 and 2016 include:

| | <u>2017</u> | <u>2016</u> |
|-------------------------------|--------------|---------------|
| Internships | \$ 6,348 | \$ 19,300 |
| Racial Justice reform | 21,359 | - |
| Criminal Justice reform | 15,000 | 36,500 |
| Miscellaneous program support | 8,471 | 58,041 |
| | \$ 51,178 | \$ 113,841 |

NOTE 4. <u>ENDOWMENT NET ASSETS</u>

During 2017, ACLU of Montana contacted the donor regarding the endowment. The donor released his requirement that the gift was to be endowed. The funds are to be used for operations. As a result, the funds have been reclassified to unrestricted net assets during 2017.

The ACLU of Montana's endowment consisted of one fund managed by D.A. Davidson. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board to function as endowments are classified and reported based on the existence or absence of donor-imposed restrictions.

The ACLU of Montana interpreted the Montana Uniform Prudent Management of Institutional Funds Act (MUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the ACLU of Montana classified as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) any accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

NOTE 4. ENDOWMENT NET ASSETS (CONTINUED)

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets was classified as unrestricted net assets and was appropriated for expenditure by the ACLU of Montana in a manner consistent with the standard of prudence prescribed by MUPMIFA.

In accordance with MUPMIFA, the ACLU of Montana considered the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund,
- 2. The purpose of the ACLU of Montana and the donor-restricted endowment fund,
- 3. General economic conditions,
- 4. The possible effect of inflation and deflation,
- 5. The expected total return from income and the appreciation of investments,
- 6. Other resources of the ACLU of Montana, and
- 7. The investment policies of the ACLU of Montana

Changes in endowment net asset composition by type of fund for the years ended March 31, 2017 and 2016 are as follows:

| | Temporarily Restricted | | Permanently Restricted | | Total | |
|---------------------------|------------------------|----------|---------------------------|----------|-------|---------|
| Endowment net assets, | | | | | | |
| March 31, 2015 | \$ | 8,024 | \$ | 3,192 | \$ | 11,216 |
| Investment return: | | | | | | |
| Investment income | | 1,278 | | - | | 1,278 |
| Net appreciation | | (3,899) | | <u>-</u> | | (3,899) |
| Total investment return | | (2,621) | | <u>-</u> | | (2,621) |
| Endowment net assets, | | , , | | | | , , |
| March 31, 2016 | | 5,403 | | 3,192 | | 8,595 |
| Investment return: | | | | | | |
| Investment income | | 163 | | _ | | 163 |
| Net appreciation | | (1,493) | | _ | | (1,493) |
| Total investment return | | (1,330) | | | | (1,330) |
| Reclassification of funds | | (4,073) | | (3,192) | | (7,265) |
| Endowment net assets, | | , , , | | , , , | | . , , |
| March 31, 2017 | \$ | <u> </u> | \$ | | \$ | |

The ACLU of Montana did not have a spending policy. However, historically all of the investment earnings have been spent for operations.

NOTE 5. FISCAL AGENT

ACLU of Montana serves as the fiscal agent for the Montana Abolition Coalition (AbCo). The Executive Director of the ACLU of Montana is a member of the board of directors of the Montana Abolition Coalition but does not have significant influence over AbCo operations. The amount due to the Montana Abolition Coalition was \$-0- and \$13,667 as of March 31, 2017 and 2016, respectively, and is included in accounts payable. The cash held for AbCo totals \$61,144 and \$72,626 as of March 31, 2017 and 2016, respectively, and is reported as an asset and a liability in these combined financial statements.

NOTE 6. PENSION PLANS

The ACLU of Montana participates in the National ACLU Retirement Plan. The following are the highlights of the Plan:

<u>Eligibility</u>: All employees of the ACLU of Montana, having reached age 21, are eligible on the January 1 or the July 1 following completion of a year of service with at least 1,000 hours of service.

<u>Plan Cost</u>: The ACLU of Montana pays the full cost of providing benefits under the Plan. Contributions are actuarially determined each year by an independent consulting actuary.

<u>Vesting</u>: Eligible employees may retire at age 65 after completing 5 years of service.

<u>Early Retirement</u>: Eligible employees may retire early at any time after age 55 and completion of 10 years of service. Employees who retire early and elect to receive benefits before normal retirement will receive reduced benefits.

<u>Late Retirement</u>: Employees who remain employed after age 65 continue to earn a benefit.

<u>Plan Benefits</u>: Plan benefits are based on annual wages and total years of service and are determined by the national organization on an annual basis.

The ACLU of Montana contributed \$8,137 for the years ended March 31, 2017 and 2016. The National organization maintains the pension funding and pension obligations, thus no additional disclosures are made by the Montana affiliates.

NOTE 7. FAIR VALUE MEASUREMENTS

GAAP provides a framework for measuring fair value and defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

GAAP also establishes a fair value hierarchy, which prioritizes the valuation of inputs into three broad levels, as described below:

- Level 1 Quoted prices in active markets as of the measurement date;
- Level 2 Quoted prices which are not active, quoted prices for similar assets or liabilities in active markets or inputs other than quoted prices that observable (either directly or indirectly) for substantially the full term of the asset or liability; and
- Level 3 Significant unobservable prices or inputs where there is little or no market activity for the asset or liability at the measurement date.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

• *Marketable Securities* – the fair value of marketable securities are based on quoted market prices for those securities.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the ACLU of Montana believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTE 7. FAIR VALUE MEASUREMENTS (CONTINUED)

As of March 31, 2017 and 2016, investment securities consist of the following assets, which are held by third-party money managers.

| | | Fair Value | | Cumulative | |
|---------------------|---------------|------------|-------------|------------|------------|
| | | - | oted prices | App | reciation |
| | Cost | in act | ive markets | (Dep | reciation) |
| <u>2017:</u> | | | | | |
| Mutual funds: | | | | | |
| Domestic stock | \$ 161,055 | \$ | 183,128 | \$ | 22,073 |
| International stock | 45,586 | | 46,841 | | 1,255 |
| Corporate bond | 128,149 | | 126,113 | | (2,036) |
| International bond | 17,095 | | 17,575 | | 480 |
| | \$ 351,885 | \$ | 373,657 | \$ | 21,772 |
| <u>2016:</u> | | | | | |
| Mutual funds: | | | | | |
| Domestic stock | \$ 108,761 | \$ | 119,173 | \$ | 10,412 |
| International stock | 32,514 | | 28,855 | | (3,659) |
| Corporate bond | 70,053 | | 68,623 | | (1,430) |
| International bond | 12,644 | | 11,629 | | (1,015) |
| | \$ 223,973 | \$ | 228,281 | \$ | 4,308 |

NOTE 8. OPERATING LEASES

The ACLU of Montana rents office space in Helena, Montana. The operating lease renews annually each December 31. The lease amount was \$2,600 per month starting on January 1, 2015 through May 31, 2015, then changed to \$1,525 per month on June 1, 2015 through January 1, 2016. The monthly lease amount for February 1, 2016 through December 31, 2016 was \$1,140. The monthly lease amount for January 1, 2017 through December 31, 2018 will be \$1,157. Total rent paid was \$13,731 and \$19,680 for the years ended March 31, 2017 and 2016, respectively.

The ACLU of Montana also rents office space in Missoula, Montana, on a month to month basis. The lease payments were \$2,000 per month through September 30, 2017. Total rent paid was \$24,000 and \$26,400 for the years ended March 31, 2017 and 2016, respectively.

Future minimum lease commitments under non-cancellable operating leases at March 31, 2017 are as follows:

| 2018 | \$ 27,981 |
|------|--------------|
| 2019 | 12,510 |
| | \$ 40 492 |

NOTE 9. CAPITAL LEASE

In December, 2013 the ACLU of Montana entered into a capital lease for a Konica Minolta Copier. The capital lease is for 60 months with payments of \$167 and a bargain purchase price of \$1 at the end of the lease, and expires on December 2018.

Future minimum lease commitments under the non-cancellable capital lease at March 31, 2017 are as follows:

| 2018 | \$ 1,809 |
|------|-------------|
| 2019 | 1,369 |
| | \$ 3,178 |

NOTE 10. MONTANA COMMUNITY FOUNDATION FUND

The Montana Community Foundation, Inc. (MCF), a Montana non-profit corporation, has established an American Civil Liberties Union of Montana and Affiliate Fund (the Fund). The Fund is an inviolable endowment fund whereby the principal is donated to the MCF for the benefit of the ACLU of Montana. As income is earned, it is distributed to the ACLU of Montana as unrestricted revenue. Net capital appreciation is considered an addition to principal. The assets of the fund are the property of MCF and are therefore not reported on the ACLU of Montana's financial statements.

The Fund activity is summarized as follows:

| | M | arch 31, | M | arch 31, |
|--------------------------------------|----|-------------|----|-------------|
| | | <u>2017</u> | | <u>2016</u> |
| Principal balance, beginning of year | \$ | 20,968 | \$ | 8,786 |
| Contributions | | 25 | | 12,265 |
| Realized gain | | 1,701 | | 140 |
| Unrealized loss | | (436) | | (306) |
| Interest and dividends | | 219 | | 192 |
| Distribution of income | | (535) | | - |
| Fees | | (266) | | (109) |
| Principal balance, end of year | \$ | 21,676 | \$ | 20,968 |

Distributions represent income to the Foundation. The distribution of income was \$535 and \$-0 for the years ended March 31, 2017 and 2016, respectively.

NOTE 11. PRIOR PERIOD ADJUSTMENTS

During the audit for fiscal 2016, several financial statement line items reported on the audited financial statements as of March 31, 2015 were discovered to be materially misstated. As a result, a prior period adjustment of assets, liabilities, unrestricted and temporarily restricted net assets at April 1, 2015 was made.

| | March 31, 2015 | | | | | | | | |
|-----------------------------------|----------------|------------|----|----------|--------|----------|--|--|--|
| | | Previously | | | | | | | |
| | F | Reported |] | Restated | Change | | | | |
| Pledge receivable | \$ | 426,956 | \$ | 416,255 | \$ | (10,701) | | | |
| Accrued payroll liabilities | | 40,402 | | 27,679 | | 12,723 | | | |
| Fiscal agent liability - AbCo | | - | | 62,031 | | (62,031) | | | |
| Accrued salaries | | 4,759 | | 18,798 | | (14,039) | | | |
| Due to National | | 142,210 | | 83,595 | | 58,615 | | | |
| Unrestricted net assets | | 438,451 | | 485,049 | | (46,598) | | | |
| Temporarily restricted net assets | | 221,167 | | 159,136 | | 62,031 | | | |
| Total net assets | | 662,810 | | 647,377 | | 15,433 | | | |



AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE COMBINED STATEMENT OF FINANCIAL POSITION March 31, 2017

| | ACLU of MT Union | ACLU of MT Foundation | Elimination Entry | Combined Balances | | |
|---|---|---|--------------------------------------|---|--|--|
| ASSETS | | | | | | |
| CURRENT ASSETS Cash and cash equivalents Accounts receivable Due from Abolition Coalition Due from ACLU of MT Union Net due from National Pledges receivable Grants receivable Prepaid expenses | \$ 66,421 4,877 - - - | \$ 423,163 29,250 3,578 4,287 155,187 191,059 30,000 9,679 | \$ - (3,578) (4,287) - - | \$ 489,584 34,127 - 155,187 191,059 30,000 9,679 | | |
| Total current assets | 71,298 | 846,203 | (7,865) | 909,636 | | |
| LONG-TERM INVESTMENTS | | 373,657 | | 373,657 | | |
| PLEDGES RECEIVABLE, net of discount and current portion | | <u>117,615</u> | <u>-</u> | 117,615 | | |
| PROPERTY AND EQUIPMENT Office furniture and equipment Less accumulated depreciation Total property and equipment Total assets | - - - \$ 71,298 | 104,483 (86,450) 18,033 \$ 1,355,508 | - - - \$ (7,865) | 104,483 (86,450) 18,033 \$ 1,418,941 | | |
| LIADULTEG AND NET ACCETO | | | | | | |
| CURRENT LIABILITIES Accounts payable Due to related party, ACLU National Due to ACLU of MT Foundation Fiscal agent liability Accrued payroll liabilities Accrued salaries Accrued compensated absences Capital lease, current portion Total current liabilities | \$ - 4,287 - - - - - 4,287 | 15,585 64,722 15,949 30,335 28,787 1,809 157,187 | \$ - (4,287) (3,578) (7,865) | \$ 15,585 61,144 15,949 30,335 28,787 1,809 153,609 | | |
| LONG-TERM CAPITAL LEASE | | 1,369 | _ | 1,369 | | |
| Total liabilities | 4,287 | 158,556 | (7,865) | 154,978 | | |
| NET ASSETS Unrestricted Temporarily restricted Total net assets Total liabilities and net assets | 20,576 46,435 67,011 \$ 71,298 | 1,026,770 170,182 1,196,952 \$ 1,355,508 | - - - - \$ (7,865) | 1,047,346 216,617 1,263,963 \$ 1,418,941 | | |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE COMBINED STATEMENT OF FINANCIAL POSITION March 31, 2016

| | ACLU of MT Union | | ACLU of MT Foundation | | | mination Entry | Combined Balances | | |
|-------------------------------------|---------------------|--------------|--------------------------|----------------|----|-------------------|----------------------|----------|--|
| ASSETS | | | | | | | | | |
| CURRENT ASSETS | | | | | | | | | |
| Cash and cash equivalents | \$ | 59,247 | | 239,808 | \$ | _ | \$ | 299,055 | |
| Accounts receivable | | 625 | | 19,722 | | - | | 20,347 | |
| Due from ACLU of MT Union | | - | | 13,280 | | (13,280) | | · - | |
| Pledges receivable, net of discount | | - | | 140,000 | | - | | 140,000 | |
| Grants receivable | | - | | 45,000 | | - | | 45,000 | |
| Prepaid expenses | | <u> </u> | | 4,618 | | | | 4,618 | |
| Total current assets | | 59,872 | | 462,428 | | (13,280) | | 509,020 | |
| INVESTMENTS | | | | 228,281 | | <u>-</u> | | 228,281 | |
| PLEDGES RECEIVABLE, net of discount | | | | | | | | | |
| and current portion | | - | | 146,701 | | | | 146,701 | |
| PROPERTY AND EQUIPMENT | | | | | | | | | |
| Office furniture and equipment | | - | | 101,837 | | - | | 101,837 | |
| Less accumulated depreciation | | <u>-</u> | | (79,435) | | <u>-</u> | | (79,435) | |
| Total property and equipment | | <u> </u> | | 22,402 | | | | 22,402 | |
| Total assets | \$ | 59,872 | \$ | <u>859,812</u> | \$ | (13,280) | \$ | 906,404 | |
| LIABILITIES AND NET ASSETS | | | | | | | | | |
| CURRENT LIABILITIES | | | | | | | | | |
| Accounts payable | \$ | _ | \$ | 19,437 | \$ | _ | \$ | 19,437 | |
| Net due to ACLU National | Ψ. | _ | Ψ | 43,453 | Ψ | - | Ψ | 43,453 | |
| Due to ACLU of MT Foundation | | 13,280 | | - | | (13,280) | | , | |
| Fiscal agent liability | | - | | 72,626 | | - | | 72,626 | |
| Accrued payroll liabilities | | - | | 2,423 | | - | | 2,423 | |
| Accrued salaries | | - | | 17,740 | | - | | 17,740 | |
| Accrued compensated absences | | - | | 18,696 | | - | | 18,696 | |
| Capital lease, current portion | | <u>-</u> | | 1,649 | | | | 1,649 | |
| Total current liabilities | | 13,280 | | 176,024 | | (13,280) | | 176,024 | |
| LONG-TERM CAPITAL LEASE | | <u>-</u> | _ | 3,535 | | | | 3,535 | |
| Total liabilities | | 13,280 | | 179,559 | | (13,280) | | 179,559 | |
| NET ASSETS | | | | | | | | | |
| Unrestricted | | 157 | | 584,701 | | - | | 584,858 | |
| Temporarily restricted | | 46,435 | | 92,360 | | - | | 138,795 | |
| Permanently restricted | | <u> </u> | | 3,192 | | | | 3,192 | |
| Total net assets | | 46,592 | | 680,253 | | | | 726,845 | |
| Total liabilities and net assets | \$ | 59,872 | \$ | <u>859,812</u> | \$ | (13,280) | \$ | 906,404 | |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE COMBINED SCHEDULE OF ACTIVITIES

| | ACLU of MT Union | ACLU of MT Foundation | Elimination Entry | Combined Balances |
|---|---------------------|--------------------------|----------------------|----------------------|
| SUPPORT AND REVENUE | | | | |
| GMI National subsidy grant | \$ 44,154 | 225,000 | \$ - | \$ 269,154 |
| Strategic Affiliate Initiative | - | 243,451 | - | 243,451 |
| National megagift sharing grant | - | 229,187 | - | 229,187 |
| Contributions | - | 558,148 | - | 558,148 |
| Unrealized/realized gain | _ | 21,693 | _ | 21,693 |
| Dividends and interest | _ | 6,633 | _ | 6,633 |
| Miscellaneous | 300 | 24,919 | _ | 25,219 |
| Total revenues, gains and other support | 44,454 | 1,309,031 | | 1,353,485 |
| EXPENSES | | | | |
| Legal program | - | 221,996 | - | 221,996 |
| Communications/public education | _ | 110,824 | _ | 110,824 |
| Nonlobbying advocacy | - | 96,941 | - | 96,941 |
| Lobbying | - | 28,563 | - | 28,563 |
| General programs | 17,270 | 160,095 | - | 177,365 |
| Total program | 17,270 | 618,419 | _ | 635,689 |
| Administrative and general | 6,766 | 77,815 | _ | 84,581 |
| Fundraising | | 96,097 | _ | 96,097 |
| Total expenses | 24,036 | 792,331 | | 816,367 |
| Change in net assets | 20,418 | 516,700 | - | 537,118 |
| Net assets at beginning of year | 46,592 | 680,253 | _ | 726,845 |
| Net assets at end of year | <u>\$ 67,010</u> | <u>\$ 1,196,953</u> | <u>\$</u> | <u>\$ 1,263,963</u> |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE COMBINED SCHEDULE OF ACTIVITIES

| | ACLU of MT Union | ACLU of MT Foundation | Consolidation Adjustment | Consolidated Balances | | | |
|--|---------------------|--------------------------|-----------------------------|--------------------------|--|--|--|
| SUPPORT AND REVENUE | | | | | | | |
| GMI National subsidy grant | 9,635 | 242,064 | \$ - | \$ 251,699 | | | |
| Strategic Affiliate Initiative | - | 268,290 | - | 268,290 | | | |
| Attorney fees | - | 47,783 | - | 47,783 | | | |
| Contributions | - | 284,620 | - | 284,620 | | | |
| Unrealized loss | - | (2,292) | - | (2,292) | | | |
| Dividends and interest | - | 1,949 | - | 1,949 | | | |
| Miscellaneous | 33,473 | 16,170 | | 49,643 | | | |
| Total revenues, gains and other support | 43,108 | 858,584 | _ | 901,692 | | | |
| EXPENSES | | | | | | | |
| Legal program | _ | 219,034 | _ | 219,034 | | | |
| Communications/public education | _ | 68,507 | _ | 68,507 | | | |
| Nonlobbying advocacy | - | 75,620 | - | 75,620 | | | |
| Lobbying | - | 19,472 | - | 19,472 | | | |
| General programs | 30,602 | 154,951 | - | 185,553 | | | |
| Total program | 30,602 | 537,584 | - | 568,186 | | | |
| Administrative and general | - | 208,600 | - | 208,600 | | | |
| Fundraising | <u>-</u> | 45,438 | - | 45,438 | | | |
| Total expenses | 30,602 | 791,622 | | 822,224 | | | |
| Change in net assets | 12,506 | 66,962 | - | 79,468 | | | |
| Net assets at beginning of year | 34,086 | 628,724 | - | 662,810 | | | |
| Prior period adjustments | | (15,433) | | (15,433) | | | |
| Net assets at beginning of year, as restated | 34,086 | 613,291 | <u> </u> | 647,377 | | | |
| Net assets at end of year | <u>\$ 46,592</u> | \$ 680,253 | <u>\$</u> | \$ 726,845 | | | |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES

| | L | obbying | munications/ ic Education | | | Legal Program | | Nonlobbying Advocacy | | Total Program Expense | | Administrative and General | | Fundraising | | Total |
|----------------------------|----|---------|----------------------------------|----|---------|------------------|------------|-------------------------|--------|-----------------------------|---------|----------------------------|--------|-------------|--------|---------------|
| Advertising | \$ | 19 | \$ 370 | \$ | - | \$ | - | \$ | - | \$ | 389 | \$ | - | \$ | - | \$ 389 |
| Contracted services | | 3,322 | 7,063 | | 10,745 | | 17,483 | | 14,922 | | 53,535 | | 5,770 | | 6,797 | 66,102 |
| Depreciation | | 341 | 873 | | 1,582 | | 1,940 | | 655 | | 5,391 | | 768 | | 856 | 7,015 |
| Dues and subscriptions | | 890 | 499 | | 8,100 | | 9,285 | | 1,135 | | 19,909 | | 158 | | 176 | 20,243 |
| Equipment expense | | - | 790 | | 936 | | 1,310 | | 442 | | 3,478 | | 519 | | 578 | 4,575 |
| Facilities rental | | - | 1,417 | | 2,023 | | 127 | | 43 | | 3,610 | | 50 | | 56 | 3,716 |
| Insurance | | 72 | 154 | | 245 | | 3,523 | | 116 | | 4,110 | | 135 | | 151 | 4,396 |
| Meals and hosting | | 844 | 3,614 | | 3,403 | | 200 | | 1,452 | | 9,513 | | 2,517 | | 1,884 | 13,914 |
| Miscellaneous | | 107 | 301 | | 2,835 | | 668 | | 226 | | 4,137 | | 265 | | 295 | 4,697 |
| Occupancy | | 2,651 | 5,389 | | 8,558 | | 11,971 | | 4,052 | | 32,621 | | 4,738 | | 5,281 | 42,640 |
| Online legal research | | _ | <u>-</u> | | 50 | | · <u>-</u> | | _ | | 50 | | - | | - | 50 |
| Personnel expense | | 16,731 | 73,540 | | 116,790 | | 163,340 | | 55,160 | | 425,561 | | 64,663 | | 72,070 | 562,294 |
| Postage | | 105 | 135 | | 422 | | 807 | | 66 | | 1,535 | | 77 | | 1,084 | 2,696 |
| Printing | | 446 | 9,829 | | 137 | | 636 | | 65 | | 11,113 | | 76 | | 823 | 12,012 |
| Staff training/development | | 71 | 97 | | 66 | | 2,010 | | 31 | | 2,275 | | 36 | | 41 | 2,352 |
| Supplies | | 165 | 495 | | 952 | | 695 | | 221 | | 2,528 | | 258 | | 321 | 3,107 |
| Telecommunications | | 377 | 894 | | 1,420 | | 2,036 | | 671 | | 5,398 | | 786 | | 876 | 7,060 |
| Travel | | 2,422 | 5,364 | | 19,101 | | 5,965 | | 17,684 | | 50,536 | | 3,765 | | 4,808 | 59,109 |
| Total expenses | \$ | 28,563 | \$ 110,824 | \$ | 177,365 | \$ | 221,996 | \$ | 96,941 | \$ | 635,689 | \$ | 84,581 | \$ | 96,097 | \$ 816,367 |

AMERICAN CIVIL LIBERTIES UNION OF MONTANA AND AFFILIATE

COMBINED STATEMENT OF FUNCTIONAL EXPENSES

| | Lobbying | Communications/ Public Education | | Legal Program | Total Nonlobbying Program Advocacy Expense | | Administrative and General | Fundraising | Total |
|----------------------------|------------------|----------------------------------|-------------------|-------------------|--|-------------------|----------------------------|------------------|-------------------|
| Advertising | \$ - | \$ 479 | \$ 413 | \$ - | \$ - | \$ 892 | \$ - | \$ - | \$ 892 |
| Books, CDs, etc. | _ | 30 | 1,804 | 2,152 | _ | 3,986 | 68 | _ | 4,054 |
| Contracted services | 2,408 | - | 11,045 | - | 15,000 | 28,453 | 40,167 | - | 68,620 |
| Depreciation | - | - | - | - | - | - | 7,281 | - | 7,281 |
| Dues and subscriptions | - | - | 3,354 | 4,666 | 2,100 | 10,120 | 7,241 | 40 | 17,401 |
| Equipment | - | - | 50 | - | - | 50 | 4,038 | - | 4,088 |
| Facilities rental | - | - | 3,486 | - | - | 3,486 | - | - | 3,486 |
| Insurance | - | - | - | 875 | _ | 875 | 1,796 | - | 2,671 |
| Meals and hosting | - | 116 | 6,988 | 1,681 | 256 | 9,041 | 2,745 | 33 | 11,819 |
| Miscellaneous | - | - | 588 | - | - | 588 | 3,056 | - | 3,644 |
| Occupancy | 666 | = | 1,538 | 471 | - | 2,675 | 55,621 | - | 58,296 |
| Online legal research | - | = | - | 3,899 | - | 3,899 | - | - | 3,899 |
| Personnel | 16,183 | 67,708 | 102,775 | 192,715 | 51,744 | 431,125 | 73,891 | 45,348 | 550,364 |
| Postage | - | 58 | 2,756 | 12 | - | 2,826 | 352 | - | 3,178 |
| Printing | - | 54 | 10,655 | 149 | - | 10,858 | - | - | 10,858 |
| Regrants | - | = | - | - | 5,000 | 5,000 | - | - | 5,000 |
| Staff training/development | - | = | 9,324 | 1,170 | - | 10,494 | 784 | - | 11,278 |
| Supplies | - | - | 3,887 | 424 | 173 | 4,484 | 332 | - | 4,816 |
| Telecommunications | 215 | - | 1,552 | 1,433 | 2 | 3,202 | 11,189 | - | 14,391 |
| Travel | | 62 | 25,338 | 9,387 | 1,345 | 36,132 | 39 | 17 | 36,188 |
| Total expenses | <u>\$ 19,472</u> | \$ 68,507 | <u>\$ 185,553</u> | <u>\$ 219,034</u> | <u>\$ 75,620</u> | <u>\$ 568,186</u> | <u>\$ 208,600</u> | <u>\$ 45,438</u> | <u>\$ 822,224</u> |



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